

Learning Evaluation for Training Materials: Developing Entrepreneurial Skills



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1. Learning assessment for Developing Entrepreneurial Skills

What is self-awareness?

- A. The ability to copy successful people
- B. The ability to recognize and understand your thoughts, emotions, strengths, and weaknesses**
- C. The ability to control other people's behaviour
- D. The ability to avoid mistakes

What is the main purpose of a SWOT analysis?

- A. To evaluate only personal weaknesses
- B. To analyse strengths, weaknesses, opportunities, and threats in order to plan strategically**
- C. To focus only on external risks
- D. To eliminate competition

Which of the following is a rule of brainstorming?

- A. Criticize ideas immediately
- B. Focus only on realistic ideas
- C. Focus on quantity, not quality**
- D. Select the best idea first

Creativity is important because it:

- A. Helps find solutions when there is no single clear answer**
- B. Is only useful in artistic professions
- C. Eliminates all risks

D. Replaces planning

A strong vision statement should be:

A. Short-term and task-focused

B. Fixed and never adaptable

C. Based only on financial goals

D. Clear, meaningful, long-term, and inspiring

Taking initiative means:

A. Waiting for clear instructions

B. Acting proactively without being told

C. Avoiding risks at all costs

D. Acting without considering consequences

What is the “One-Week Initiative Rule”?

A. Complete all goals within one week

B. Wait one week before acting

C. Start one small action within 7 days instead of waiting

D. Review goals once a week only

What does SMART stand for in goal-setting?

A. Simple, Measured, Accurate, Responsible, Timely

B. Specific, Measurable, Achievable, Relevant, Time-bound

C. Strategic, Motivating, Active, Realistic, Tracked

D. Structured, Managed, Accountable, Reliable, Targeted

In the Eisenhower Matrix, tasks that are “Urgent and Important” should be:

- A. Ignored
- B. Done first**
- C. Delegated immediately
- D. Left for later

Ethical communication involves:

- A. Winning arguments at all costs
- B. Ignoring different perspectives
- C. Avoiding difficult conversations
- D. Sharing information honestly and respectfully**

What is the main purpose of active listening in teamwork?

- A. To prepare your response while others are speaking
- B. To ensure all perspectives are heard and understood**
- C. To correct others immediately
- D. To dominate the discussion